ABOUT THE SUMMIT

With Africa harbouring few of the world's fastest growing economies & acceding to the status of a stable investment hub, the global eye turns to Africa for sustainability.

As crucial is sustainability to its overall function, the Supply Africa Summit explores a Pan Africa strategy that addresses the ingress of the world towards Africa by understanding its Supply Chain & logistics foundation.

Being nodal & nearly three fifth of the continent's connectivity via oceans, this summit is designed to Unravel, Understand & Utilise the Supply Chain models and emerging port management strategies that transformed the African operation.

Though the regional segmentation & emergence of trade bloc, this summit is an attempt to view the big picture with regards to the transportation & logistical network in African Union(AU)

In terms of procurement & sourcing, this summit is designed to deliver insight into the Contracts Management, operational risk primer and Supplier relation management to provide a holistic view across the value chain.

REASONS TO ATTEND

Through highly focussed presentations, case studies and panel discussions, Supply Africa Summit 2014 would capture the undercurrents:

- To understand the trade barriers and regional segmentation in a diverse continent
- For knowledge transfer among cross functional & sub functional areas for strategy deployment
- A platform to understand the market entry and growth strategy based on an agile supply chain & logistics network to potential entrants
- A global overview of Africa’s competitiveness with local & global operating line of business: Pioneers in Africa
- Interact on a Pan Africa platform that makes the regional growth & challenge snapshot for flexibility in Supply Chain strategies

WHO SHOULD ATTEND?

CEO, Vice President, COO, General Manager, Director, Supply Chain Consultant, Analysts, Specialist, Managers


KEY THEMES

Regional overview with Sub Saharan factors and catalyst analysis

Strategic Sourcing & Procurement:
- Contracts Management
- Procurement Fraud Analysis
- BBEE/ PPPFA regulatory Compliance

Supply Chain:
- Supply Chain Boardroom Representation
- Demand Planning: Big Data revolution
- Sales and operations planning (S&OP)
- Technology lead Supply Chain Management
- Sectoral analysis in infrastructure development

Logistics/Transportation:
- Cold logistics
- Ports & Transhipment hub
- Intermodal Transportation
- Roundtables, Panel discussions & Case studies of the emerging regions.

ADVISORY PANEL

Mr. Mutumwa Marewe, Chairman, Africa Resources Limited, South Africa
Mr. Leroy Musa Nsibande, Group Manager & Head of Logistics, Arcelor Mittal, South Africa
Mr. Christopher Jinadu, Head of Procurement - Central Africa (West and East) at Reckitt Benckiser, Nigeria
Mr. Francis Murabula, Executive Head - Procurement and Logistics at Safaricom, Kenya
Mr. Milton Kent Sakala, President at Chartered Institute of Logistic and Transport (CILT) Zambia
Mr. Yousuf Daya, Deputy Director, South African Customs Union, South Africa
Mr. Willie Coetsee, Senior Manager: Strategy Transnet Port Terminals, South Africa
Mr. Emeka Eboagwu, Manager, Strategic Sourcing and Vendor Performance- AFRICA, Transocean, Nigeria
Mr. Kevin Kabunda, Private Sector Engagement Specialist, USAID Trade Hub, Botswana
5th August 2014

PLENARY SESSION:

AFRICAN PANORAMA

9:00 Explore and Step to the fore in Africa: Understand Supply chain challenges and the Roadmap ahead
- Supply chain Evolution – From Nascent Approach to Strategic and Complex Dimensions industry specific cycle
- Retrospect on the challenges faced and the Socio economic catalyst
- Creating New Domestic engines of growth for long term stability: Manufacturing & Logistics hub
- Deploy the best fit Market entry And Growth Strategy

9:30 | PANEL DISCUSSION | The Regional Analysis: Gateway to Africa
- Understand your operational zones and the best Action Plan to enter and engage in the Sub Saharan African wave
- Understand the East, West, North And Southern Africa changing scenario
- Deploy region specific logistics for regional excellence and build regional supplier development
- Ethics and Compliance: Gateway to aligning regional expectation
- Elements contributing to regional competitiveness & facilities for seamless flow of goods/talent

10:00 Public Private Partnership is quintessential to attracting capital inflow: Financial, Technological & human
- The PPP framework giving foundation to investment credit rating in a developing market
- Analysing the capital inflow movement and understanding it with regards to BRIC economy
- Parastatals and public bodies creating growth poles for globalisation
- Categorising the role & contribution of each sector in infrastructural development for better networking in geographically diverse Africa
- Address public treasuries being over-weighed by wage bill

10:30 Networking coffee

SUPPLY CHAIN INNOVATION DRIVER

11:00 Overview of the continent human capital: Africa SCM Talent pool analysis
- The need for trained and equipped professionals by shaping the millennial
- Transforming the human element to drive better decision making by equipping better training
- Involving in knowledge transfer and corporate training for resource qualification in bridging the gap

11:30 Sustainable Supply Chain Management: SCM drive sustainability and environmental protection
- Adoption of Green supply chain is considered for curbing carbon emission
- Trade off between cost and sustainability on long term vision
- Cross functional practices to engage in Sustainable maritime environmental engagement

12:00 Effective S&OP function leading to operational excellence
- The need for S&Op for a agile & responsive and lean supply chain
- Factors driving S&Op for scheduling & manufacturing process for Integrated business planning
- Training requirement to develop an enterprise wide framework for operational excellence for cross functional collaboration

12:30 | PANEL DISCUSSION | Supply Chain & logistics for Board room representation
- Robust and effective Supply chain function contributing to the bottom line
- Top line can be revamped with the supply advantage benefiting all stakeholders
- Market the integrated supply chain function as a primary value chain component for overall management

AFRICAN CONNECTIVITY

13:00 LUNCHEON

13:30 Manage Inter-modal transport connectivity and cross border logistics: challenges & trends
- The importance of adopting Intermodal transport systems for seamless logistics across continent
- The status quo of the infrastructure and upcoming investment in achieving cross-border connectivity
- Selecting the right mode: land (rail or road) & oceanfreight to operate with its pros & cons in a diverse continent
- Logistics performance index: Strategize the best fit to manage cost & time constraints

14:00 Cold logistics: Perishable logistics boom in Sub Saharan Africa
Cold chain logistics affecting the food, Pharma & retail segment with high transport cost & customs
Approach towards multi-modal logistics: ocean freight Vs Airfreight to Land logistics
Accessing the barriers to cross border perishable trade

14:30 Increasing logistics efficiency to achieve global standards
- Best logistical practices assisted by the difficult infrastructural constraints
- Factorisation of the modes with regards to the movement of goods & services
- Technology driven logistics combating the challenges in logistics

15:00 Coffee Break

TECHNOLOGY DRIVEN SUPPLY CHAIN INNOVATIONS

15:30 The essential innovations integrated in Supply chain management
- Technology penetration in managing & collaborating in small & medium suppliers
- Manufacturing & cross functional integration for enterprise wide visibility
- Technology based transformation of Supply chain from suppliers to GPS & RFID based transportation modelling

16:00 Enhanced Demand Planning through Integrated Data Approach: BIG DATA REVOLUTION
- Big data revolution: consolidating information to intelligence
- Technology at the edge of Data innovation in Demand planning considering the socio economic factors
- Customer demand planning helping to drive innovation in new product development

16:30 Is technology percolating across Africa : regionally & politically diverse
- With regionalisation of ports and trades, the role of technology to unite the movement
- Meeting with regional diverse operations centres need for a integrated technology web
- The cost & functional criteria different than European or Western world counterparts

17:00 Closing remark from the Event Chair

Speakers & delegates are cordially invited to attend the networking cocktail reception
9:00 Sectoral Growth Contributor to Infrastructural development
- Movement of Mining Infrastructure from single source to multi-purpose Infrastructure planning & development
- Sectors facilitating the development of resource Corridors and support network through capital flow
- Local context and its development to the community development and overcome political impediments

9:30 Hedging of Commodity Procurement in a dynamic global economy
- Efficient commodity procurement function as an advantage even in cost volatility
- Understanding commodity prices and risk proofing through hedging strategies
- Mitigating risk with contracts management and supplier relations for negotiations

10:00 Contracts management beyond negotiation but managing risk in supplier relations
- CAPEX & OPEX Contracts management through contractual contingency planning and control methods
- Manage trade off between contractual partners by conducting negotiations with transactional risk considerations
- Supplier collaboration building links between supply chain & contract management

10:30 Networking Coffee

11:00 Procurement & sourcing a strategic sub set to efficient SCM
- Identifying Procurement performance indicators
- Designing the right metrics & effective cost modelling to match your Supply Chain output
- Role of Strategic Sourcing in driving process efficiency and Profitability
- Driving Supplier performance through Strategic Sourcing

11:30 Role of Technology in driving efficient Procurement: E-Procurement
- Africa journey into the e-phase in procurement process: integrating with your ERP
- Stepping up to global market with the aspect of mobility in Contracts & procurement sub function
- Assessing & upgrading need of security with e-procurement and supplier support for ramification of market

12:00 Procurement Fraud risk: detection and decision driven
- Transparency in sourcing and procurement drives cost & quality management
- Countering procurement fraud both in Public and private sector
- Practice to be adopted to meet with regulatory compliances and standards laid in supplier engagement
- Participation of Supply chain & logistics function useful in detecting unethical practices

12:30 Panel Discussion: Transforming procurement: adapting to the changes & objectives
- Organisational remodelling of the procurement function from cost to saving centre
- Underpinnings that drive the local sourcing & the global sourcing functional
- Relate the transformation of procurement function with the growing E-Commerce bubble.

13:00 Luncheon

PORTS: GATEWAY TO AFRICA

14:00 Overview of Ports Management: Maritime logistics in Africa
- Understand the modelling of Shipping & port markets with development of dry ports in Landlocked African countries
- Ports acting as bridges to fill the energy efficiency gaps in shipping
- Assessing the inter-modal value proposition of shipping lines and maritime security
- Containerisation: managing container terminals and its security

14:30 Growing port and hinterland connectivity - meeting constraints faced by ports
- Africa port regionalisation challenges faced by ports due to transhipment hubs & global supply chain
- Hinterland connectivity: a issue for the landlocked Africa due to modal split
- Accessing the economically viable mode for freight & container traffic

15:00 Coffee Break

TRANSPORTATION & CUSTOMS

15:30 Optimisation of Freight handling and warehousing a need for effective outbound logistics
- Routing of shipments strategically and use of maritime insurance
- Optimisation of the modal mix to maximise economies of scale
- Actively manage trade information & deal with cross-border compliances

16:00 Tariff Barriers in transportation: handling of shipments
- Innovative approach to simplifying the customs clearance process in a segmented market
- Tackling sudden changes to customs clearance processes and procedures and cross trade tariff barriers
- Role of the Governments across the region in facilitating inbound and outbound trade
- Need for one window clearance process to accelerate the time to market

16:30 Panel Discussion: Une Africa - Regional Consolidation to boost potential trade earnings
- Regional fragmentation affecting the trade flow creating economic sinks
- Unblock trade barriers and non trade barriers to unify the continents scale for growth
- Corruption and taxes borne by Regional segmentation affecting the country’s performance

17:00 Chairman’s summary and end of conference

I would like to thank everyone who has helped with the research and organization of this event, especially the advisors and speakers for their support and commitment.

Ms. Aahana Aiyer | Conference Producer
aahana.aiyer@fleminggulf.com